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David S. Blatteis | Member

David S. Blatteis is a Member of the firm’s Management Committee and Co-Chair of its Business Law Group. He concentrates his practice in the areas of pharmaceutical, medical device, healthcare and general business law.

David understands the unique business and complex regulatory and compliance concerns of pharmaceutical companies and service providers in the pharmaceutical industry. He represents pharmaceutical manufacturers, medical device companies, healthcare agencies, digital media companies and service organizations in the industry, in connection with a wide range of commercial transactions including mergers and acquisitions, corporate partnerships, joint ventures and other strategic alliances. His clients manufacture, market, promote, advertise and sell pharmaceutical products as well as provide technology, regulatory and compliance and promotional solutions to the healthcare industry. For these clients, he drafts and negotiates manufacturing, advertising and promotion, media, supply and development, license, distribution, co-promote and risk-share agreements, customer and vendor contracts, major outsourced sales team, technology, and service arrangements.

David’s clients utilize his extensive experience negotiating agreements, his understanding of a complex healthcare compliance and regulatory environment and his years of experience working with in-house counsel to accomplish their goals. By developing a meaningful relationship with his clients and understanding their business environments and needs, David takes pride in helping them accomplish their goals in an efficient and effective manner.

David also serves as general counsel to a market leading orthopedic device company. He also has a wide range of experience providing general business advice, litigation management and employment counseling for his clients by serving them in the capacity as trusted advisor.

Areas of Practice

Business Law
Mergers & Acquisitions
Pharmaceutical & Medical Devices
Health Care & Life Sciences
Medical Devices/Pharma/Pharma Services

Bar Admissions

New Jersey
New York
Florida

Education

The American University,
Washington College of Law, J.D.,
magna cum laude, 1992
Brandeis University, B.A., Economics
and Legal Studies, *cum laude*, 1989

Professional Affiliations

New Jersey State Bar Association
New York State Bar Association
Special Olympics New Jersey

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