

Steven J. Reed

Member

Steven J. Reed concentrates his practice in the areas of business transactions, commercial real estate and finance, and commercial litigation.

Steven has a long track record of representing clients in commercial matters in New Jersey and New York. He counsels businesses through many different stages of development, serves as corporate counsel for organizational meetings, drafts documentation for myriad business transactions as well as commercial real estate matters and financing transactions. Steven's domestic franchise work has expanded to representing a real estate broker franchisee in Ireland and a large hotel franchise operator in Africa. He has worked extensively with large corporations to develop contract templates used company-wide for all purchases of services and materials. He developed construction contract templates for a large construction firm in New York and represents a developer of hotels and self-storage buildings and drafts and negotiates its construction contracts. His work in higher education includes serving as outside counsel for institutions in New Jersey and New York on hundreds of different types of contracts, and obtaining New Jersey State licensing for a new college. Steven has represented parties in the federal courts of New Jersey and New York in a wide variety of matters, for example, class actions, futures trading losses, fuel supplies to commercial vessels, and software application development rights.

Prior to joining Norris McLaughlin in 2016, Steven was a member and co-founder in 1995 of Gregory & Reed LLC which focused on business transactions and commercial litigation. He serves as *pro bono* counsel representing victims of domestic violence for the Battered Women's Legal Advocacy Project. He is also a Master in the John C. Liffland American Inn Court and is affiliated with the Trial Attorneys of New Jersey.

Outside of work, Steven enjoys running races and playing tennis and golf, and is a founder and former trustee of the Chatham Athletic Foundation, Inc., a nonprofit charitable organization. He also is a former adjunct professor at Seton Hall University for Legal Research and Writing. He received the Distinguished Service Award from Chatham Chamber of Commerce in 2011 for service to community.

Areas of practice

Business Law
Real Estate, Finance, and Land Use
Franchise Law
Labor & Employment
Litigation

Education

George Washington University
J.D., 1988
University of South Florida
B.A., *magna cum laude*, 1985



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Professional Affiliations

New Jersey State Bar Association

Civil Trial Bar, Banking Law,
Federal Practice and Procedure,
Land Use Sections

Morris County Bar Association

Bar Admissions

New Jersey

New York

District of Columbia

